





## The perfect prospect match starts here!

The Museum Virtual Summit is your proven way to engage with decision-makers.

It is a unique event where you will share three days of live, private meetings and activities with interested Directors online!

#### **HOW IT WORKS**

We screen and interview all applicants to understand what they need, and what they want for their museums. It's a qualification process you won't find at any other industry event.

- ✓ You and your prospects will be matched with a custom agenda of live meetings
- ✓ You will receive profiles of each prospect including their acquisition plans for the next 6 to 18 months
- ✓ Prospects will receive a description of the capabilities you provide

### See what they say about our virtual events:

"Was able to still make connections with decision makers despite a global pandemic. I liked the spreadsheet matchmaking idea that gave visibility to what their expectations were/are."

"It was hard to imagine a format that did not involve in-person physical contact, but this virtual format was incredible. In fact, I found that the dialogue with everyone was very personal and productive. Convenient and beneficial!

#### WHAT TO EXPECT

- One-to-one meetings
- Opportunity to engage directors during the interactive roundtable discussion and open networking time
- Lead generation for up to 3 months after event
- Limited competition
- The opportunity to condense six months of sales meetings into three days of highly-focused meetings with the right decision-makers

ZACH KACEY

ZKacey@EndeavorB2B.com | 847.423.5123

# **SUPPLIER OPPORTUNITIES**



	Platinum Package	Gold Package	Silver Package	Bronze Package
15 minute interactive live presentation to all participants of the Museum Virtual Summit	<b>✓</b>			
30 minute sponsored roundtable with Directors	<b>✓</b>	<b>✓</b>		
Number of matched and scheduled one-to-one live appointments during the event	10	10	10	5
Participation in one roundtable discussion	<b>✓</b>	<b>✓</b>	<b>✓</b>	
Participation in full group sessions and networking	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Interactive company listing in directory	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Lead generation for up to 3 months with ability to request and receive appointments	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Contact information for all attending Directors	<b>✓</b>	<b>√</b>	<b>✓</b>	<b>✓</b>

Only 3 Platinum Packages Available



Contact **ZACH KACEY** 

March 24-26, 2021

ZKacey@EndeavorB2B.com | 847.423.5123